



APC Solutions (UK) Limited

## WANDLE HOUSING ASSOCIATION

Wandle Housing Association manages more than 5,600 properties across eleven South London boroughs. It provides rented homes to single people and families and supported and retirement housing, plus manages a substantial number of privately leased properties.

Like all Housing Associations Wandle is controlled by the Housing Corporation, which sets objectives and targets for the provision of quality affordable and rented accommodation. Wandle Housing Association has a number of close partnerships that allow it to build homes and create pleasant neighbourhoods where tenants can enjoy their surroundings.

Initial contact between Wandle Housing Association and APC Solutions came via APC's partner reseller, Tora Networks. APC designed and installed two links that enabled Wandle to connect with an additional remote site. The point to point wireless link proved so successful that a few months later APC was asked to do the same for a further two sites. Working in conjunction with Tora Networks, APC supplied and installed Motorola kit to give 50Mb connectivity for voice and data.

The benefits to Wandle Housing Association were huge: the Motorola kit represented cost savings of approximately £200,000 over the leased line that the Association had intended to install. In addition, they have seen enhancements in the speed of traffic between the sites in Clapham, Tooting and Peckham. With staff in three locations communication is essential, as Brian Stoneman, Director, explains: "Until APC and Tora Networks were involved, we had been intending to install a leased line to give the connectivity we needed. The alternative point to point network is extremely affordable, giving us all the benefits of a leased line without all the associated cost. We're delighted with the outcome."



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